



hoteliers'2010
conclave
HOTEL ASSOCIATION OF INDIA

THE 2nd HAI HOTELIERS' CONCLAVE
AUGUST 24-25, 2010

AT
TAJ PALACE HOTEL, SARDAR PATEL MARG,
NEW DELHI - 110 021 - INDIA



Organised by
HOTEL ASSOCIATION OF INDIA

EXECUTIVE COMMITTEE MEMBERS



Mr. Nakul Anand

President, Hotel Association of India
& Divisional Chief Executive,
ITC Hotels Limited



Mr. Ajoy K. Misra

Vice President,
Hotel Association of India &
Sr. Vice President (S&M),
The Indian Hotels Company Limited



Mr. Rupak Gupta

Hony. Secretary,
Hotel Association of India &
Executive Director
U.P. Hotels Limited



Mr. Vikram Oberoi

Hony. Treasurer,
Hotel Association of India &
Joint Managing Director
EIH Limited



Ms. Priya Paul

Immediate Past President, HAI &
Corporate Member, Chairperson
Apeejay Surrendra Park Hotels Pvt. Ltd.



Mr. P.R.S. Oberoi

Corporate Member
Chairman & Chief Executive
EIH Limited



Mr. Raymond Bickson

Corporate Member
Managing Director
Indian Hotels Company Limited



Ms. Jyotsna Suri

Corporate Member
Chairperson & Managing Director
Bharat Hotels Limited



Capt. C.P. Krishnan Nair

Corporate Member
Chairman
Hotel Leelaventure Limited



Mr. Suresh Kumar

Member
President
Fortune Park Hotels



Mr. J.K. Mohanty

Member
Managing Director
Swosti Premium Limited



Mr. Suresh M. Talera

Member
Chairman
Talera Group of Hotels



Mr. R. K. Puri

Member
Secretary General
Hotel Association of India



ABOUT THE CONCLAVE

The 2nd HAI Hoteliers' Conclave will be held on 24th - 25th August, 2010 at the Taj Palace, New Delhi.

The objective of the Conclave would be to develop a policy perspective through deeper insights into the mega trends impacting the growth of the industry. Accordingly, the key sessions at the Conclave would revolve around :-

- ▲ Human Resource Development of the industry to create employment.
- ▲ Infrastructure development issues.
- ▲ Taxation reforms.
- ▲ Environmental considerations.
- ▲ Security and Safety concerns of hotel industry.

The HAI Hoteliers' Conclave would bring together Ministers, key policy makers of the Government, strategic thinkers, corporates and media on a common platform.

In view of the national and regional dimensions of the Conclave, it would provide unparalleled opportunities to companies and solution providers doing business with hotels to associate with the event as Sponsors or Exhibitors to showcase their products and services and develop lasting business relationships.

The programme, registration and speaker details and the Registration Form for Delegates/Sponsors/Exhibitors are enclosed.

We look forward to receiving your confirmation.

Nakul Anand
President
Hotel Association of India

Date : 15th May, 2010
Place : New Delhi



PROGRAMME

Day 1

24th aug

10:00 hrs.-11:00 hrs. : INAUGURAL SESSION

- Opening Presentation : **Mr. Nakul Anand**, President, Hotel Association of India
 Keynote Address : **Dr. Arun Maira**, Member, Planning Commission
 Inaugural Address : **Hon'ble Km. Selja**, Union Minister for Tourism, Housing and Urban Poverty Alleviation, Government of India
 Vote of Thanks : **Mr. Ajoy Misra**, Vice President, Hotel Association of India
 Moderator : **Mr. N. S. Chawla**, Management Consultant

11:00 hrs. - 11:30 hrs. : TEA/COFFEE BREAK

WORKING SESSION - I SAARC Tomorrow : Building Transnational Partnerships

11:30 hrs. - 13:00 hrs. Panelists :

President / Representative, Hotel Association of Afghanistan
 President / Representative, Hotel Association of Bangladesh
 President / Representative, Hotel Association of Bhutan
 President / Representative, Hotel Association of India
 President / Representative, Hotel Association of Maldives
 President / Representative, Hotel Association of Nepal
 President / Representative, Hotel Association of Pakistan
 President / Representative, Hotel Association of Sri Lanka

Session Chairman : **Dr. Sheel Kant Sharma**, Secretary General, SAARC Secretariat

13:00 hrs. - 14:00 hrs. : LUNCH

WORKING SESSION - II : 26/11 : LEST WE FORGET

14:00 hrs. - 16:00 hrs.

Presentation of Commemoration

- Plaques : To honour heroic action
 Keynote Address : **Mr. J. K. Dutt**, Former Director General, National Security Guards
 Panelists : **Mr. Ajoy Misra**, Vice President, Hotel Association of India
Mr. Vikram Oberoi, Hony. Treasurer, Hotel Association of India

16:00 hrs. - 16:30 hrs. : TEA/COFFEE BREAK

16:30 hrs. - 18:00 hrs. : VISIT THE EXHIBITION

WORKING SESSION - III Leading Change

18:00 hrs. - 19:30 hrs. Panelists :

Mr. P. R. S. Oberoi, Chairman & Chief Executive, EIH Ltd.
Mr. Raymond Bickson, Managing Director, Indian Hotels Co. Ltd.
Mr. Nakul Anand, Divisional Chief Executive - Hotels Division, ITC Ltd.
Ms. Priya Paul, Chairperson, Apeejay Surrendra Park Hotels Pvt. Ltd.
Ms. Jyotsna Suri, Chairperson & Managing Director, Bharat Hotels Ltd.
Mr. Vivek Nair, Vice Chairman, Hotel Leelaventure Ltd.
Mr. Sonu Shivdasani, Chief Executive Officer, Six Senses Resorts and Spa

Session Chairman : **Mr. Sujit Banerjee**, Secretary - Tourism, Government of India

COCKTAIL HOSTED BY PRESIDENT, HOTEL ASSOCIATION OF INDIA, AT THE ITC MAURYA, NEW DELHI
 : 19:30 hrs. onwards



Day 2

25th aug

WORKING SESSION - IV Demographic Dividend : The Great HR Challenge Before Tourism Industry

11:00 hrs. - 12:00 hrs.

- Keynote Address by : **Shri Kapil Sibal**, Hon'ble Minister of Human Resource Development, Government of India
- Panelists : **Mr. Sanjay Kothari**, Addl. Secretary, Ministry of Tourism
Ms. Jyotsna Suri, Chairperson, Bharat Hotels Ltd.
Ms. Priya Paul, Chairperson, Apeejay Surrendra Park Hotels Pvt. Ltd.
- Moderator : **Mr. N. S. Chawla**, Management Consultant

WORKING SESSION - V Re-defining the Customer Experience

12:00 hrs. - 13:30 hrs.

- Keynote Address : **Mr. Vir Sanghvi**, Editorial Director, Hindustan Times
- Moderator : **Mr. Gautam Anand**, Vice President, ITC Ltd. - Hotels Division

13:30 hrs. - 14:30 hrs. : LUNCH

WORKING SESSION - VI Celebrating Cuisine

14:30 hrs. - 15:30 hrs.

- Panelists :
- Ms. Reshmi Dasgupta**
Ms. Rashmi Uday Singh
Ms. Geeta Doctor
Mr. R. S. M. Puri

- Moderator : **Chef Hemant Oberoi**

WORKING SESSION - VII Emerging Trends in Hotel Design

15:30 hrs. - 16:30 hrs.

- Panelists :
- Mr. Rajinder Kumar**
Mr. Hafeez Contractor
Mr. Manit Rastogi

- Moderator : **Mr. Sonu Shivdasani**, Chief Executive Officer, Six Senses Resorts and Spa

WORKING SESSION - VIII Understanding Goods & Services Tax (GST)

16:30 hrs. - 17:30 hrs.

- Presentation by : **Mr. V. Lakshmi Kumaran** (Sr. Advocate)
Managing Partner
M/s. Lakshmi Kumaran & Sridharan

- Keynote Address : **Mr. Sunil Mitra**, Secretary (Revenue), Government of India

17:30 hrs. - 18:30 hrs. : CONCLUDING SESSION

OPEN HOUSE : OUT OF BOX IDEAS / INNOVATIONS

You Ask, We Answer

- Panelists : **Mr. Nakul Anand**, **Mr. Ajoy Misra**, **Mr. Vikram Oberoi**,
Ms. Priya Paul, **Ms. Jyotsna Suri**, **Mr. Rupak Gupta**

- SESSION CONCLUDES : Singing of HAI Anthem

- Moderator : **Mr. Gautam Anand**

Note Programme : Subject to change



REGISTRATION DETAILS

(i) DELEGATES : Fee Per Delegate

- Members : 15,000 INR
- Non-Members : 20,000 INR

(ii) SPONSORS :

Category :	PLATINUM	GOLD
Fee (in INR) :	10,00,000	5,00,000

ENTITLEMENTS :

- | | |
|---|---|
| <ul style="list-style-type: none">• Associate Membership Hotel Association of India for one year - 2010-2011 (renewable thereafter as per terms and conditions) | <ul style="list-style-type: none">• Associate Membership Hotel Association of India for one year - 2010-2011 (renewable thereafter as per terms and conditions) |
| <ul style="list-style-type: none">• Company logo in Event Brochure/Website | <ul style="list-style-type: none">• Company logo in Event Brochure/Website |
| <ul style="list-style-type: none">• Invitation to 3 Company representatives in Conclave/ sessions/ special events | <ul style="list-style-type: none">• Invitation to 2 Company representatives in Conclave/ sessions/ special events |
| <ul style="list-style-type: none">• Company literature in the Delegate Kit / Press Kit | <ul style="list-style-type: none">• Product sample or literature in Delegate Kit / Press Kit |
| <ul style="list-style-type: none">• Credits during programme announcements. | <ul style="list-style-type: none">• Credits during programme announcements. |
| <ul style="list-style-type: none">• Logos on Conference Backdrop | |
| <ul style="list-style-type: none">• Exhibition/Display space at the venue | |
| <ul style="list-style-type: none">• Corporate A / V of one minute during tea-breaks | |

(iii) EXHIBITORS :

Exhibition Space :	3 mtr. x 3 mtr.
Fee (in INR) :	5,00,000



PARTICIPATING HOTELS :

The participating member hotels of HAI, offering accommodation for the delegates are as follows :

Taj Palace, New Delhi

palace.delhi@tajhotels.com



ITC Maurya, New Delhi

itcmaurya@itcwelcomgroup.in



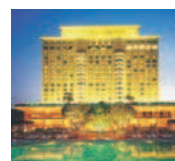
The Oberoi, New Delhi

reservations.tond@oberoihotels.com



Taj Mahal, New Delhi

tmhbc.del@tajhotels.com



The Park, New Delhi

resv.del@theparkhotels.com



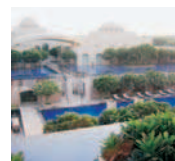
The Lalit, New Delhi

newdelhi@thelalit.com



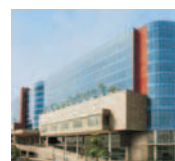
Trident, Gurgaon

reservations.gurgaon@tridenthotels.com



The Leela Kempinski, Gurgaon

reservations.gurgaon-delhi@theleela.com





Special arrangements have been made for stay of delegates between 23rd August, 2010 to 26th August, 2010 at the participating member hotels of Hotel Association of India in Delhi and Gurgaon. The special facilities include :-

- Special tariff of 9,000 (INR) per room per night
- On Single/Double occupancy
- Inclusive of breakfast
- Complimentary airport-hotel-airport transfer on request
- Government taxes will be extra

Delegates desiring to avail above facilities may book their accommodation 30 days in advance directly with any of the participating hotels on their booking address given below :

HOTEL

Taj Palace, New Delhi
ITC Maurya, New Delhi
The Oberoi, New Delhi
Taj Mahal, New Delhi
The Park, New Delhi
The Lalit, New Delhi
Trident, Gurgaon
The Leela Kempinski, Gurgaon

MAIL TO :

palace.delhi@tajhotels.com
itcmaurya@itcwelcomgroup.in
reservations.tond@oberoihotels.com
tmhbc.del@tajhotels.com
resv.del@theparkhotels.com
newdelhi@thelalit.com
reservations.gurgaon@tridenthotels.com
reservations.gurgaon-delhi@theleela.com

POST CONFERENCE TOURS :

Travel House, New Delhi, will be offering a choice of pre and post tours as well as city tours for delegates and their spouses/accompanying persons on request.

For further details please access : www.travelhouseindia.com

INFORMATION REGARDING CONCLAVE :

For any additional information regarding the Conclave, delegates may contact :

- Mr. R. K. Puri, Secretary General
- Mr. Bharat Bhushan, Director
- Mrs. Charulata Sukhija, Dy. Director

HOTEL ASSOCIATION OF INDIA

B-212-214, Somdutt Chambers - I
Bhikaji Cama Place, New Delhi - 110 066, INDIA
Tel. : +91-11-2617 1110, 2617 1114
Fax : +91-11-2617 1115
E-mail : hai@hotelassociationofindia.com / info@hotelassociationofindia.com
Website : www.hotelassociationofindia.com



HOTEL ASSOCIATION OF INDIA

2nd HAI Hoteliers' Conclave, August 24-25, 2010, New Delhi

REGISTRATION FORM

Name of the Organisation/Association _____

Address _____

_____ Phone _____

Fax _____ E-mail _____

Delegate's Name Mr. /Mrs./Ms. _____

Designation/Position in the Company _____

S. No.	Delegate's Name	Designation	Contact Details (Mobile Tel./E-mail)
1.	_____	_____	_____
2.	_____	_____	_____
3.	_____	_____	_____
4.	_____	_____	_____
5.	_____	_____	_____
6.	_____	_____	_____
7.	_____	_____	_____



Hotel Accommodation Required _____ :
(Booking to be conveyed to partner hotels 30 days in advance)

Yes / No

Delegate Fee of Rs. _____ remitted vide Bank Draft / Cheque No. _____

Date _____ Drawn on _____

in favour of Hotel Association of India, payable at New Delhi.

Signature of Head of Organisation

Name in Block Letters

Place : _____

Date : _____

GLIMPSES OF THE 1ST HOTELIERS' CONCLAVE - 2007



*The Chief Guest, Ms. Ambika Soni, Hon'ble Minister of Tourism
flanked by Ms. Priya Paul and Mr. Nakul Anand*



*(L to R) : Ms. Jyotsna Suri, Mr. Raymond Bickson, Mr. N.K. Singh,
Ms. Priya Paul, Mr. Nakul Anand and Dr. Ghassan Aidi*



*Mr. P.R.S. Oberoi, Chairman, Oberoi Group of Hotels
with the delegates*



A Conclave session in progress



*Mr. Vir Sanghvi, Editorial Director, Hindustan Times
addressing the audience*



B-212-214, Somdutt Chambers-1, Bhikaji Cama Place, New Delhi - 110 066

Tel. : 91-11-26171110, 26171114, Fax : 91-11-26171115

E-mail: hai@hotelassociationofindia.com, info@hotelassociationofindia.com

Website : www.hotelassociationofindia.com